

Annual Stockholder Meeting Presentation



Atlantis Casino Resort Spa in Reno, NV

Monarch Casino in Black Hawk, CO

June 2015



Forward-Looking Information

This presentation contains certain forward-looking information that generally can be identified by the context of the statement or the use of forward-looking terminology, such as "believes," "estimates," "anticipates," "intends," "expects," "plans," "is confident that," "should" or words of similar meaning, with reference to Monarch Casino & Resort or our management. Similarly, statements that describe our future plans, objectives, strategies, financial results or position, operational expectations, or goals are forward-looking statements. It is possible that our expectations may not be met due to various factors, many of which are beyond our control, and we therefore cannot give any assurance that such expectations will prove to be correct. For a discussion of relevant factors, risks, and uncertainties that could materially affect our future results, attention is directed to Risk Factors and Management's Discussion and Analysis of Financial Condition and Results of Operations in our latest 10-K and our latest 10-Q, as well as our other filings under the Securities and Exchange Act of 1934.



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Summary

- Excellent economic fundamentals in both Reno and Black Hawk markets
 - Significant influx of business to Reno led by Tesla's \$5 billion battery factory
 - Denver economy continues to be among nation's strongest
- Monarch's best-in-class properties have the premier locations in both the Reno and Black Hawk markets
- Hands-on, results-oriented management with strong operating track record
 - Increased Adjusted EBITDA 55% at Black Hawk in first year of ownership
- Strong balance sheet: current leverage of 1.0x
- Financial overview: 2015 Q1 LTM
 - Net revenue of \$189.5 million
 - Adjusted EBITDA of \$44.1 million



Regional Summary

<u>Reno</u>

- Atlantis has been upgraded and expanded in recent years
 - Premier location
 - Recent investment of over \$95 million
 - AAA four-diamond rating
 - Minimal forward capex requirements

Black Hawk

- Ongoing renovation of existing facility well underway
 - Three phase project
 - Currently in final phase with 1/3 of existing casino floor closed
- Expansion project also well underway which will convert Monarch Black Hawk into a full-scale casino resort with approximately 500 hotel rooms

Source: Monarch Casino & Resort analysis, company filings



Positive Market Characteristics for the Reno Market

<u>Reno</u>

Forbes – "Squaw Valley News: Base-To-Base Gondola Connection Approved Between Squaw Valley And Alpine Meadows" – April 14, 2015

Departures Magazine – "Reno-Vation: The Biggest Little City in the World is proving that America is ready to start making things again"

"According to the local economic-development office, Reno has attracted about 30 advanced manufacturing companies in the past three years and is working with 20 more." – March 5, 2015

Bloomberg – "Nevada Bets \$1.3 Billion on Tesla to Push Beyond Gambling" "The state and cities and counties in the Reno area, near the plant, will benefit from its construction and spending by new employees, Moody's said Sept. 8. Sales taxes are Nevada's largest revenue source, accounting for 28 percent, Moody's said. " – September 10, 2014

New York Times – "Reno Rolls the Dice on High-Tech: Reno now boasts of e-commerce ventures, an Apple data center, and testing ground for drones." – July 6, 2014

Las Vegas Review Journal – "Nevada Gets Spot on Drone Development List"

"The selection represents an imminent economic impact of \$2.5 billion to \$8 billion annually, said Steve Hill, executive director of the Governor's Office of Economic Development. Within a decade, the industry could generate \$100 billion per year, he said." – December 30, 2013



Positive Market Characteristics for the Denver Market

<u>Denver</u>

Denver OED – "In 2014, Downtown Denver received over \$1 billion of development investment, including 482 hotel rooms, 1,148 residences, 275,000 sq. ft. of office space and 170,000 sq. ft. of retail. Looking forward, 20 projects are under construction in 2015, with 15 more planned for development, representing over \$1.9 billion worth of investment."

The Business Journals – "Colorado No. 1 for Wind-Energy Manufacturing Jobs" – April 16, 2015

Investopedia – "Best U.S. Cities to Become an Entrepreneur"

"Business costs are below the national average and the city enjoys a young population and low unemployment. Denver currently maintains 172 small businesses per 10,000 people." – February 20, 2015

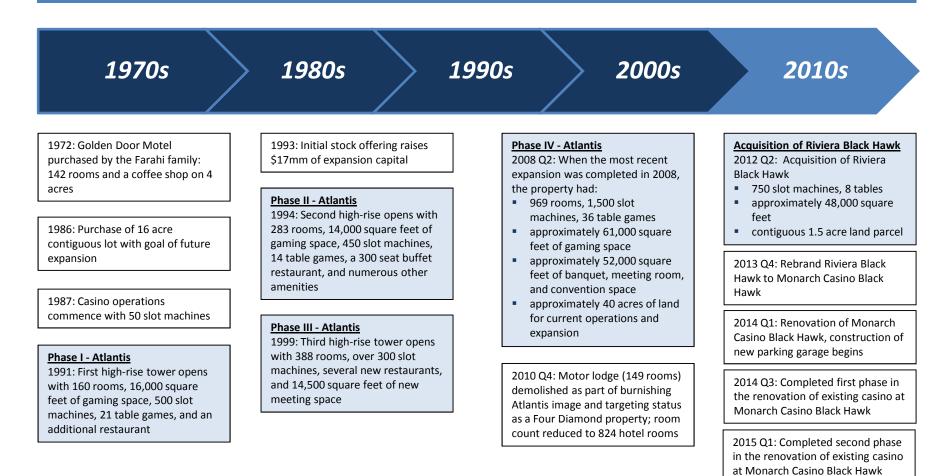
The Business Journals – **"Denver's Economic Growth Rate is Highest in Nation in Q3"** "Home prices in Denver stood only 3.2 percent below their pre-recession peak by the end of the quarter — the fourth smallest gap among metro areas nationally." – January 13, 2015

Business Insider – "The 25 Best Neighborhoods For Young People"

"Speer is a revitalizing neighborhood in Denver that is dominated by mid- and high-rise apartments and commercial buildings. There are also highly rated bars and breweries. The median rent in Speer is \$902, with residents averaging a median income of \$32,422. 15% of residents are 25 to 34 years old." – April 18, 2014



Historic Milestones



Management has established track record of success in executing phased development projects with focus on generating attractive returns; four major projects completed on time and on budget

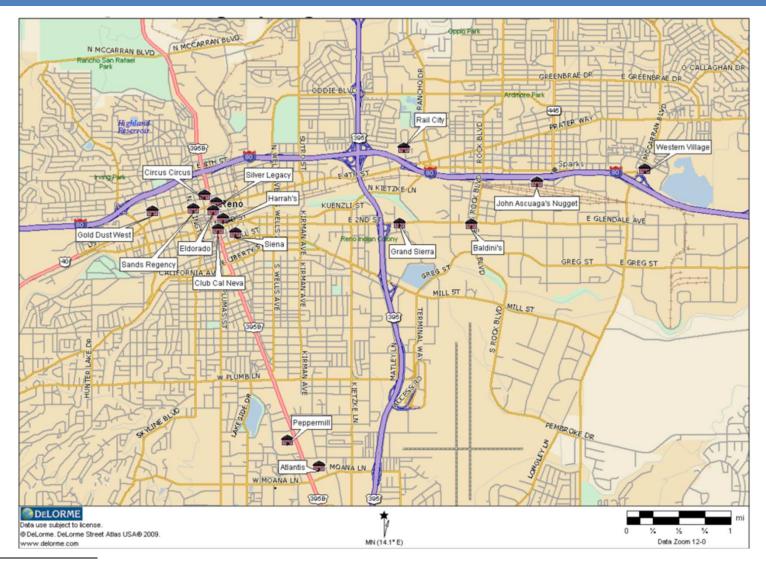


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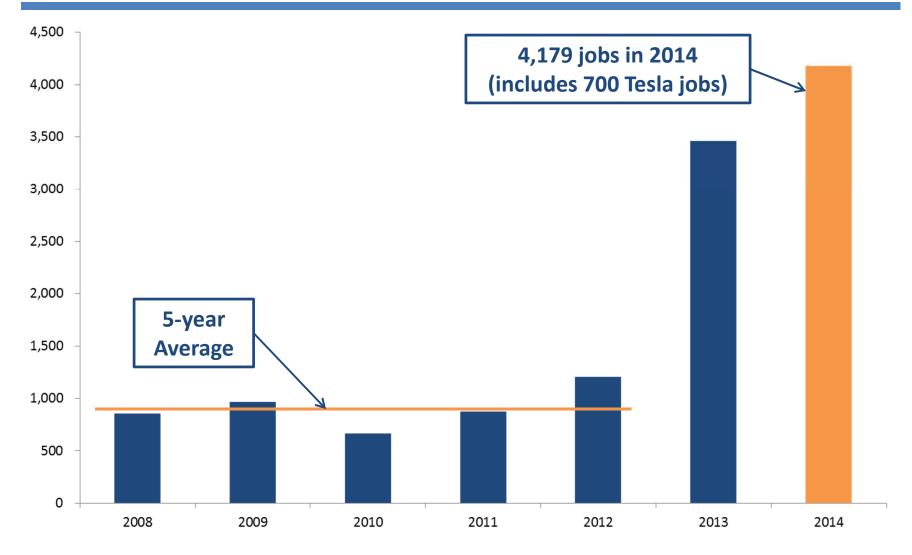
Positioned Near More Affluent South Reno Communities



Source: Wells Fargo



EDAWN jobs announced surged on the heels of Tesla's indication of interest¹



Source: NV Office of Economic Development

¹⁾ Economic Development Authority of Western Nevada "EDAWN" assisted new jobs.



New air service

New York City, New York	 JetBlue began daily nonstop flights between Reno and New York's JFK Airport on 5/28/15 First nonstop flight from Reno to New York City
Guadalajara, Mexico	 Volaris, low-cost airline of Mexico, began nonstop flights between Reno and Guadalajara on 12/16/14 Twice-weekly flights add 16,500 annual seats Total annual economic impact of the new flights to Guadalajara is estimated to be approximately \$20 million

Source: INNOVATA Flight Schedule December 2014, InterVISTAS Economic Impact Study 2014

Atlantis Expansion and Upgrade

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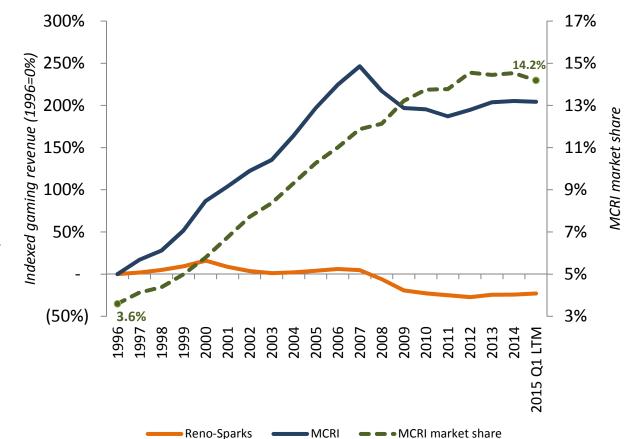
USA TODAY

- Named #1 casino outside of Las Vegas by USA Today in March 2015
- Facility is very fresh and was recently expanded and upgraded
 - \$95 million project completed in 2009 included the addition of new amenities
- Awarded AAA's "Four Diamond Rating" in August 2012 (less than 5% of 29,000 AAA rated properties achieve "Four Diamond")
- Latest amenities have been very well received by guests
 - Atlantis Steakhouse Established as one of the finest restaurants in Northern Nevada; Recipient of AAA Four Diamond Award
 - Manhattan Deli & Restaurant Established as a locals favorite; popular with local business and community leaders
 - Race & Sports Book Opened Q3 2008; grown to an 8% market share
 - Spa Atlantis SpaFinder Readers' Choice Awards: Top 10 worldwide for best casino resort spas 2010 through 2013 (SpaFinder discontinued the Readers' Choice Awards in 2014)



Atlantis Casino Market Share

- Over the last 18 years, Atlantis has continued to outperform the Reno-Sparks market by focusing on providing best-in-class experiences, amenities, and service for the greater Reno market
- Since the first quarter of 2013, we have managed out non-profitable "advantage players"



MCRI has grown revenue through steady and significant market share increases

Source: Monarch Casino & Resort analysis, NV Gaming Control Board



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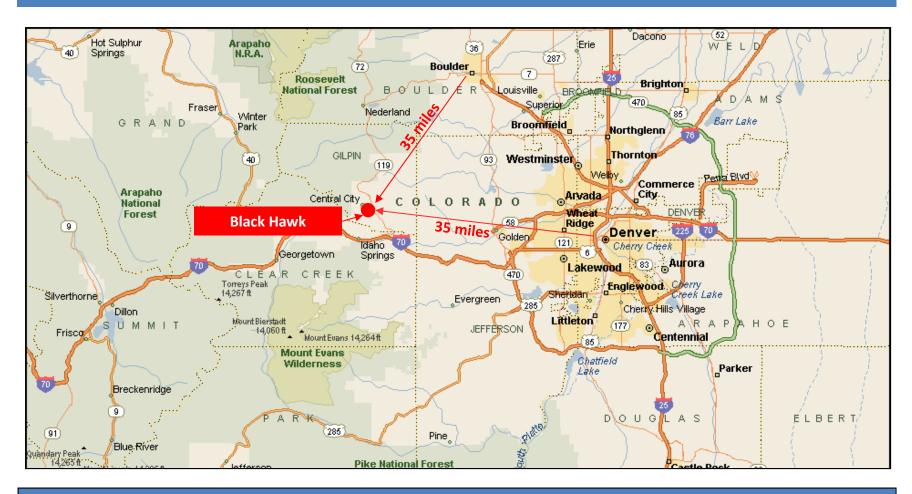
Acquisition Transaction Summary

- Transaction closed April 26, 2012
- Purchase price of \$76.0mm cash (\$69.2mm net after \$2.1mm of cash and \$4.7mm of NOLs)
- Funded by new \$100mm revolving credit facility
- TTM Adjusted EBITDA at time of transaction announcement was \$10.3mm which represents a 6.7x purchase multiple
 - 4.9x purchase multiple based on Adj. EBITDA after first year of ownership¹
- Contiguous 1.8 acre land parcels acquired for approximately \$10.0 million.
- Upgrade of the existing facility underway
- Zoning approval received for master plan of expansion, conversion to resort

¹⁾ Adjusted EBITDA based on TTM Adjusted EBITDA through March 31, 2013. That period includes 26 days in April 2012 prior to Monarch's April 26, 2012 acquisition.



Local Metropolitan Area Population



Black Hawk is located 35 miles west of the Denver metro area (3.0 million people¹), 35 miles southwest of Boulder, 20 miles west of Golden, and 77 miles east of Vail²

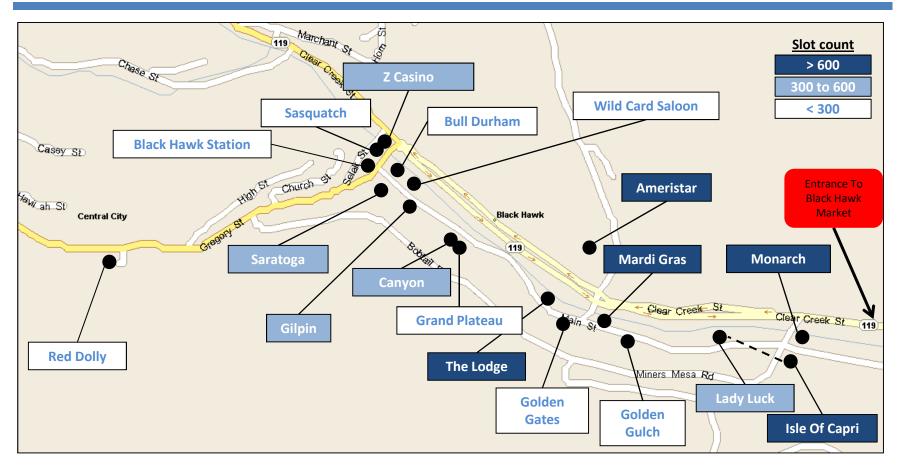
Source:

¹⁾ Denver area projected 2014 population per Denver Economic Development Corporation 2014 outlook.

²⁾ Based on estimated driving distances.



Black Hawk Gaming Market



Black Hawk (18 casinos) accounts for about 75% of Colorado gaming revenue

Source: Macquarie

Black Hawk Gaming Market

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- Comprised of 18 casinos
 - 8,077 slot machines and 201 table games
 - Only four casinos offer more than 600 slot machines
 - Four gaming facilities provide hotel accommodations for a total of 988 rooms
- Monarch Casino Black Hawk is the fifth largest property by slot positions

Property Level Detail

Property	Location	Slots ¹	Tables ¹	Rooms ²
Ameristar (PNK)	Black Hawk	1,368	55	536
Isle of Capri (ISLE)	Black Hawk	ack Hawk 1,094 33		238
The Lodge (JACENT)	Black Hawk	lawk 980 29		50
Mardi Gras (Affinity)	Black Hawk	702 11		-
Monarch Black Hawk	Black Hawk	560 ³	9	-
Saratoga Black Hawk	Black Hawk	521	8	-
Lady Luck (ISLE)	Black Hawk	465	14	164
Z Casino	Black Hawk	414	5	-
Gilpin Casino (JACENT)	Black Hawk	376	6	-
Canyon Casino	Black Hawk	293	293 5	
Golden Gates (Affinity)	Black Hawk	266	266 26	
Wild Card Saloon	Black Hawk	222	-	-
Bull Durham	Black Hawk	186	186 -	
Sasquatch Casino	Black Hawk	145 -		-
Golden Gulch (Affinity)	Black Hawk	140 -		-
Red Dolly Casino	Black Hawk	127 -		-
Black Hawk Station	Black Hawk	125 -		-
Grand Plateau	Black Hawk	93	-	-
Black Hawk total		8,077	201	988

1) Per Colorado Division of Gaming.

Source: Monarch Casino & Resort analysis, Macquarie, Colorado Department of Revenue, City of Black Hawk

²⁾ Per company website or hotel reservation line.

³⁾ Temporarily reduced slot count from 710 while we complete ongoing upgrade work.



Black Hawk Market Significantly Underserved by Hotel Rooms

- Black Hawk and Reno markets generate approximately equal amounts of gross gaming revenue
- Reno, with over 15,000 hotel rooms, has more than 15 times the room inventory of Black Hawk
- Expectation that adding quality room product will grow the market and generate an attractive return



Black Hawk total gaming revenue¹



Black Hawk Market Performance

Although impacted by the 2008 smoking ban and the recession, Black Hawk revenues have proven resilient

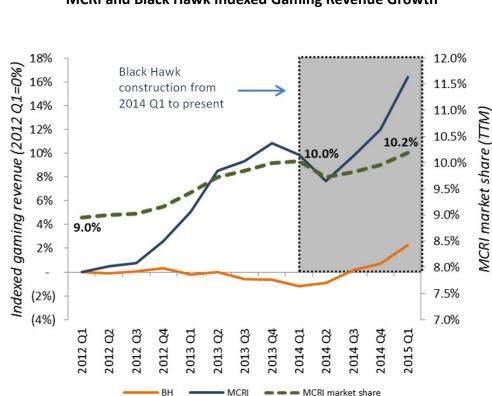
Source: Monarch Casino & Resort analysis, Colorado Department of Revenue

1) Gaming revenue available through March 2015.



Monarch Black Hawk Market Share

- Monarch Casino Black Hawk market share (TTM) has increased since the acquisition
- Market share (TTM) increased 120 bps, or 13%, from 9.0% in Q1 2012 (acquired Q2 2012)
- Essentially flat in 2014 driven primarily by construction disruption



MCRI and Black Hawk Indexed Gaming Revenue Growth

Source: Monarch Casino & Resort analysis, Colorado Department of Revenue



Sound Basis for Further Investment in Black Hawk

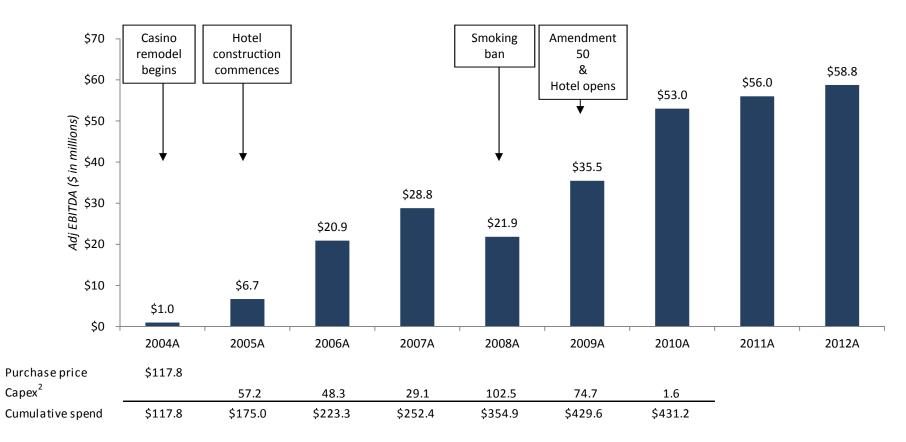
- Denver metro population of 3.0 million
- Top one-fifth of personal income growth among all MSAs in nation
- Household income in Denver MSA of \$58,732 is 17% above national average
- Nearest tribal casino 350 miles away
- Relatively moderate gaming tax rate capped at 20% and any increase would require state-wide voter approval
- Only true "resort quality" product currently serving market is Ameristar and market is significantly under-served by hotel rooms
- Denver is the third largest supplier of air traffic to Las Vegas (originating passengers only), indicating potential to attract a portion of travelers to a wellappointed resort in Black Hawk
- Significant entry barriers: gaming restricted to the three mountain towns and lack of developable land

Source: Monarch Casino & Resort analysis, Metro Denver Economic Development Corporation, Bureau of Economic Analysis, Bureau of Labor Statistics, Bureau of Transportation Statistics, Colorado Department of Revenue



Ameristar Black Hawk Case Study

Annual Adjusted EBITDA and Capital Spend for Ameristar Black Hawk¹



Ameristar grew Adjusted EBITDA from \$7mm to \$59mm EBITDA (last publicly reported number) driven by \$431mm of investment (\$118mm purchase price and \$313 capex, of which \$233mm was the hotel)

2) Capex numbers are from Ameristar's SEC filings.

Source: Monarch Casino & Resort analysis, company filings

^{1) 2012} is the last calendar year available for Ameristar Black Hawk specifically due to the merger with PNK.



Master Plan Budget and Timeline

\$ in millions	Cost	Total Spent Through March 31, 2015	Left to Spend	Expected Completion Date
I. Existing Facility				
Riviera Black Hawk Casino ⁽¹⁾	\$76	\$76	-	Complete
Existing Facility Upgrade ⁽²⁾⁽³⁾	\$34-\$36	\$18	\$16-\$18	Interior Q3 2015; Exterior 2015-2016
Total Existing Facility	\$110-\$112	\$94	\$16-\$18	
II. Expansion				
Acquired Land Parcels	\$10	\$10	-	Complete
Garage ⁽³⁾	\$38-\$41	\$9	\$29-\$32	Late 2015
Hotel Tower & Casino ⁽⁴⁾	\$229-\$234	-	\$229-\$234	Late 2017
Other ⁽³⁾	\$8-\$10	\$7	\$1-\$3	2016-2017
Total Expansion	\$285-\$295	\$26	\$259-\$269	
Total Cost	\$395-\$407	\$120	\$275-\$287	

⁽¹⁾ The Company paid \$76.0 million cash or \$69.2 million net of acquired working capital and NOLs when it acquired Riviera Black Hawk.

⁽²⁾ Includes upgrade to exterior of existing facility to match the design of the master planned expansion.

⁽³⁾ The Company expects to fund the amount left to spend primarily from operating cash flow and, to a lesser extent, from its credit facility.

⁽⁴⁾ The Company anticipates funding the hotel tower and casino expansion from a combination of operating cash flow and an expansion or replacement of its credit facility.



Existing Facility Upgrade

- Completed projects:
 - Upgraded food and beverage (all-new buffet)
 - First phase of upgrade (new front entrance, new bar/cabaret lounge)
 - Second phase of upgrade (new customer service area and upgraded table game offerings)
- Work left to complete:
 - Phase three expected completion in third quarter 2015
 - Exterior upgrade to match expansion
- Remaining cost for upgrades and redesign of existing facility as of March 31, 2015 of approximately \$16-\$18 million (includes exterior façade)
 - Remaining cost expected to be funded from operating cash flow



New Parking Structure

- Excavation and foundation work has been completed
- 9-story garage will increase parking to approximately 1,500 spaces
- Expected to open in late 2015
 - Upon completion, existing garage will be razed to make room for the hotel tower
- Remaining cost as of March 31, 2015 of approximately \$29-\$32 million
 - Remaining costs expected to be funded primarily from operating cash flow and, to a lesser extent, from credit facility



Hotel Tower and Casino Expansion

- Construction expected to begin in the second quarter of 2016
- Project to include:
 - 23-story tower with approximately 500 hotel rooms
 - Nearly double the existing casino space
 - Upscale spa and pool facility
 - Three additional restaurants
 - Additional bars
- Expected to open in late 2017
- Total cost of approximately \$229-\$234 million
 - Cost expected to be financed through a combination of cash flow from operations and a planned expansion of credit facility

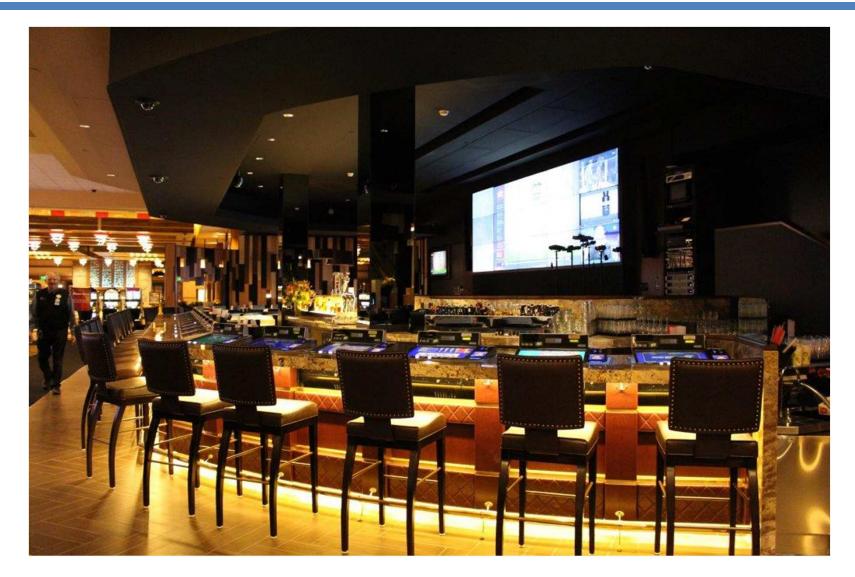


Existing Facility Upgrade: original cabaret stage





Existing Facility Upgrade: new cabaret stage opened August 2014





Existing Facility Upgrade: phase 2



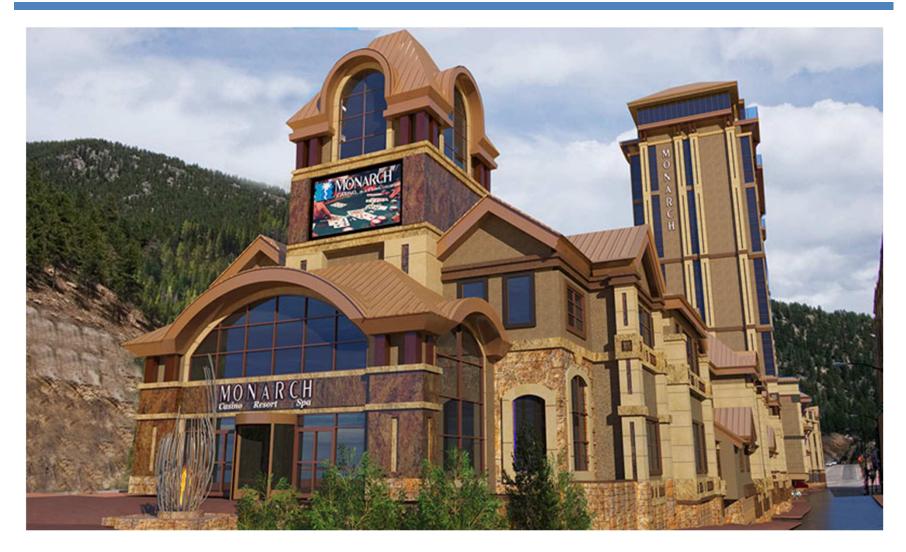


Hotel Tower and Casino Expansion: current facility



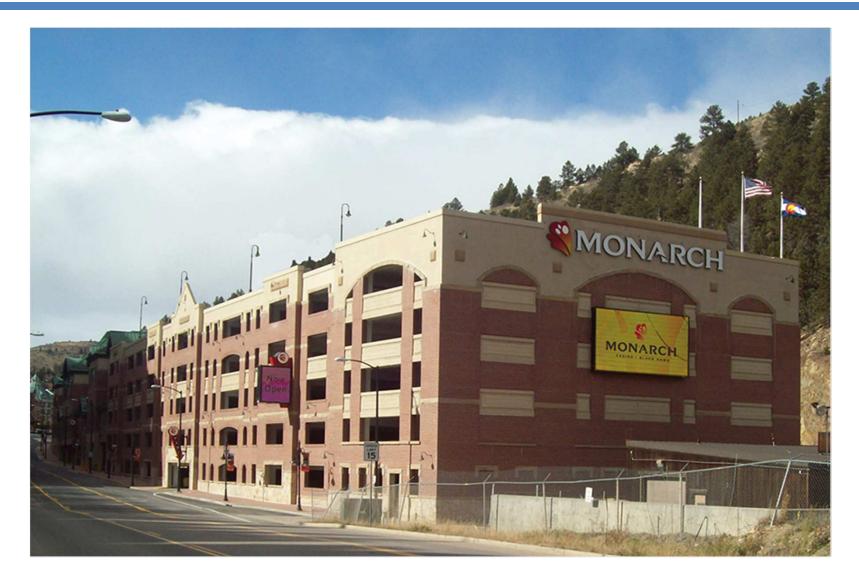


Hotel Tower and Casino Expansion: redesigned rendering





New Parking Structure: current facility





New Parking Structure: current construction progress





Hotel Tower and Casino Expansion: redesigned rendering



Monarch Casino Black Hawk



Hotel Tower and Casino Expansion: redesigned rendering



Monarch Casino Black Hawk



Hotel Tower and Casino Expansion: redesigned rendering

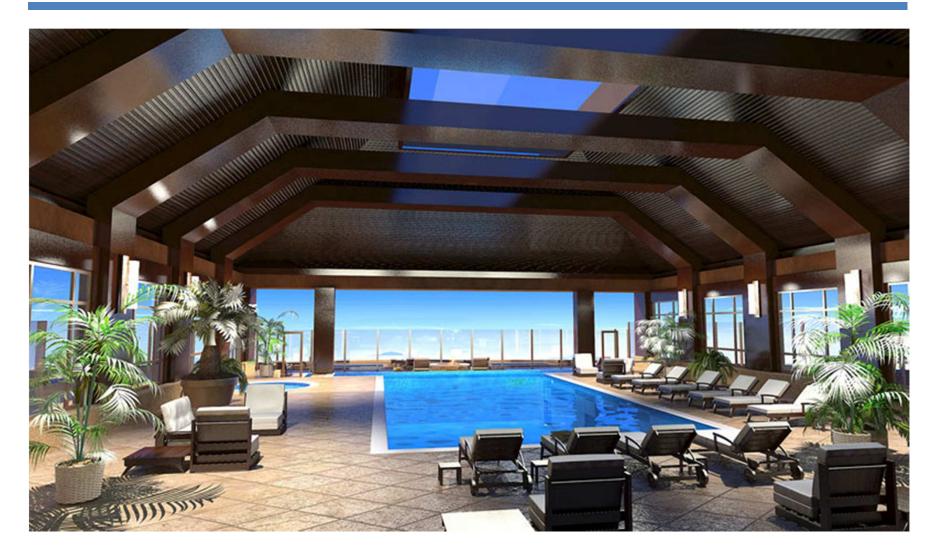




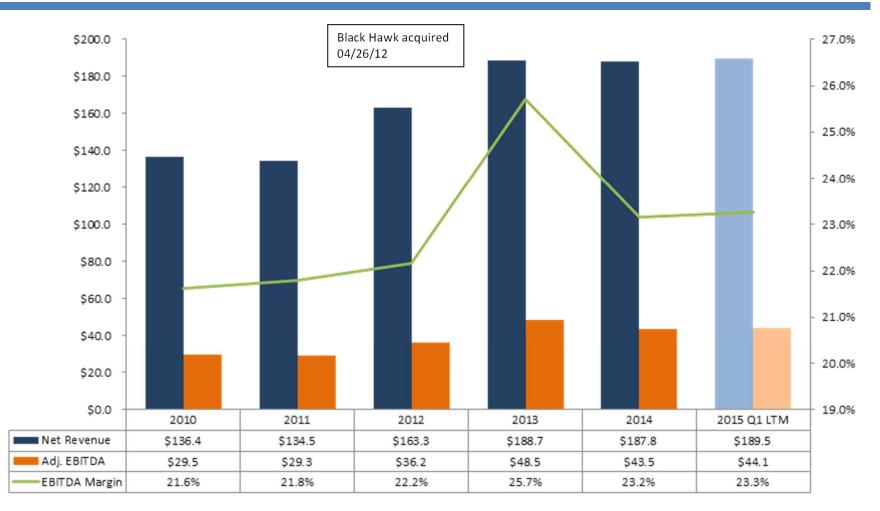
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Monarch Consolidated Results



Income Statement



Q1 2015 LTM net revenue is 0.9% higher and adjusted EBITDA is 1.4% higher than 2014

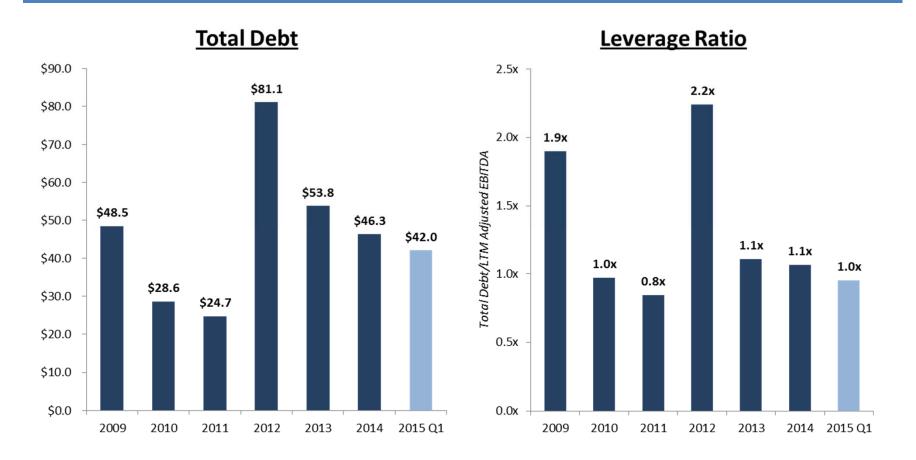
Source: Monarch Casino & Resort analysis

¹⁾ Adjusted for stock option expense and one-time charges.

MONARCH CASINO & RESORT, INC.

Monarch Consolidated Results

Strong Balance Sheet Position



Leverage remains a low 1.0x

Source: Monarch Casino & Resort analysis



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CASINO & RESORT, INC.

Conclusion

Summary

- Reno area beginning to attract strong long-term investment
 - Led by \$5 billion planned Tesla battery factory
- We have upgraded and expanded Atlantis by investing over \$95 million over the last few years (minimal forward capex requirements)
- Strong results out of Black Hawk (increased Adjusted EBITDA by 55% in first year of ownership); current construction disruption negatively impacting results
- Solid and conservative post-acquisition balance sheet with 1.0x leverage
- Opportunity to drive shareholder value through conversion of Monarch Black Hawk to full-scale casino resort

Source: Monarch Casino & Resort analysis, company filings

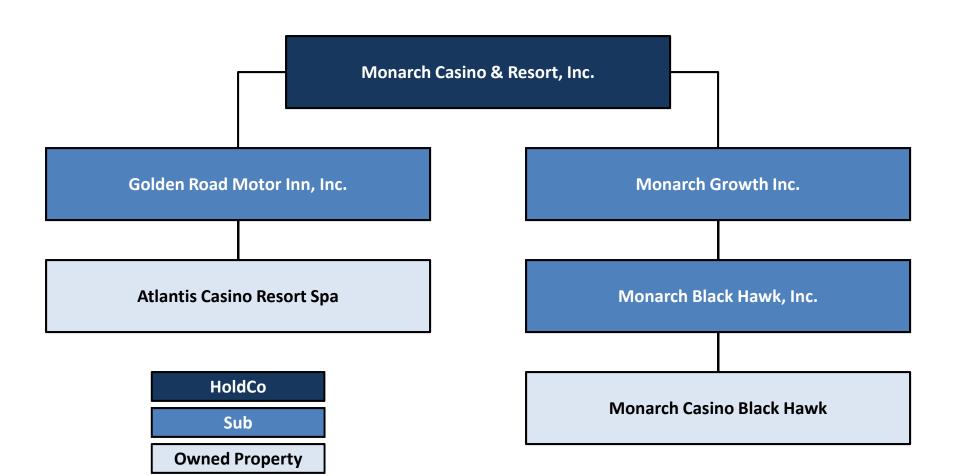


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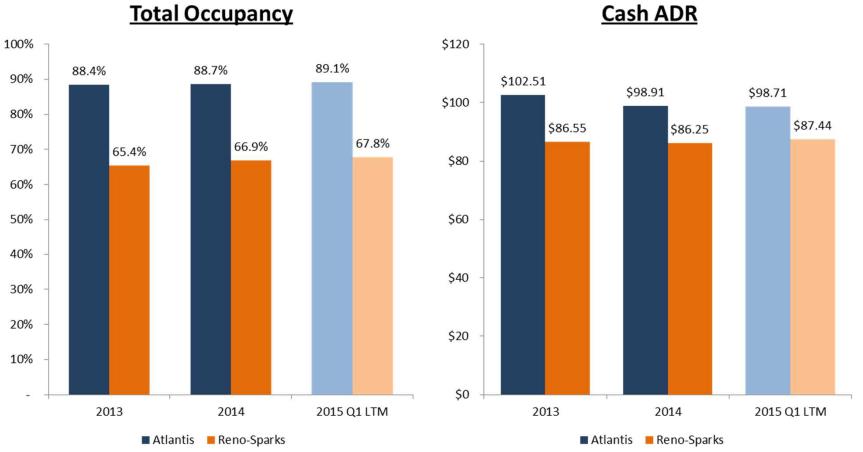


Appendix Organizational Chart¹



¹⁾ Does not show non-operating subsidiaries.

Appendix Hotel occupancy and cash ADR¹



Atlantis outperforms the market in both occupancy and cash ADR



Source: Monarch Casino & Resort analysis, RSCVA

Cash ADR is inclusive of resort fees collected for both Atlantis and the Reno-Sparks market; figures based on Reno-Sparks Convention and Visitors' Authority tax 1) forms and reports.



Tesla's Gigafactory

- \$5bn in expected construction costs
- \$100bn in total expected economic benefit per NV Governor's economic development office
- 6,500 jobs directly tied to the factory at \$25/hr
- 16,000 jobs indirectly linked to the factory, including 3,000 construction jobs
- Increase of 10% to regional employment
- Created a halo effect for Reno, with interest spiking among other companies looking to relocate or establish ancillary offices in Reno
- Price tag to Nevada of \$1.3bn in foregone taxes

Source: NV Office of Economic Development



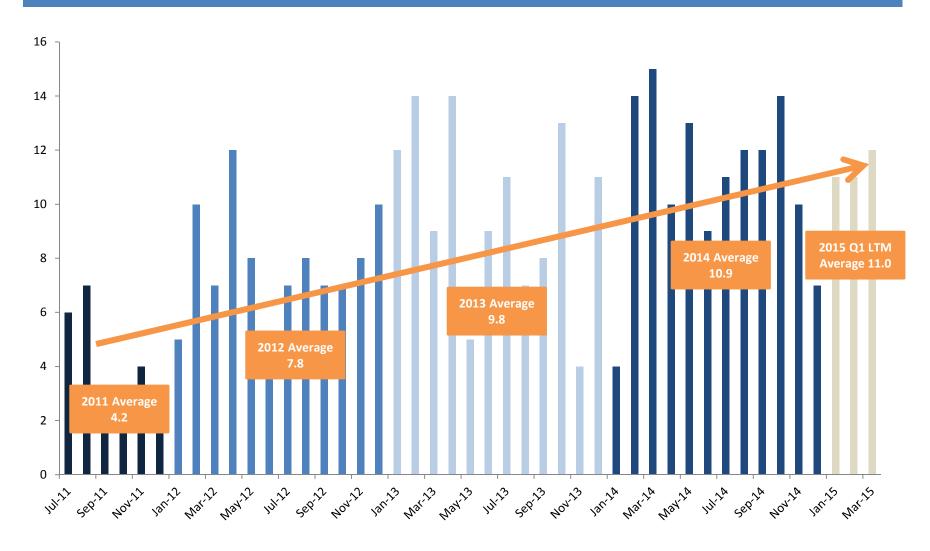
Diversification of the Northern Nevada Economy

Newly Announced	Currently Operating
Tesla	Arrow Electronics
6,500 jobs	600 to 699 jobs
Manufacturing	Technology
Zulily	Barnes & Noble
1,000 jobs	400 to 499 jobs
Distribution	Distribution
Clear Capital	Intuit
400 jobs	400 to 499 jobs
Data Analytics	Service
Cenntro Automotive Company	Microsoft
300 jobs	200 to 299 jobs
Manufacturing	Technology
Custom Ink	Patagonia
261 jobs	200 to 299 jobs
Service	Distribution

Source: Economic Development Authority of Western Nevada, Nevada Workforce



Appendix EDAWN prospect visits up¹

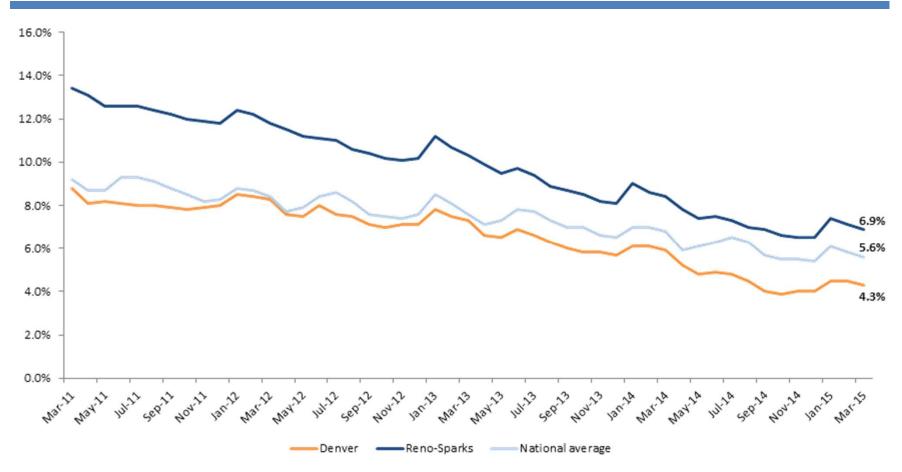


Source: NV Office of Economic Development

¹⁾ Visits to the Reno area coordinated by EDAWN by companies interested in exploring siting their business in Reno.



Appendix Unemployment rates continue to improve



Denver has the tenth lowest unemployment rate among large metropolitan areas

Denver and Reno-Sparks unemployment rate improvements are outpacing the national average

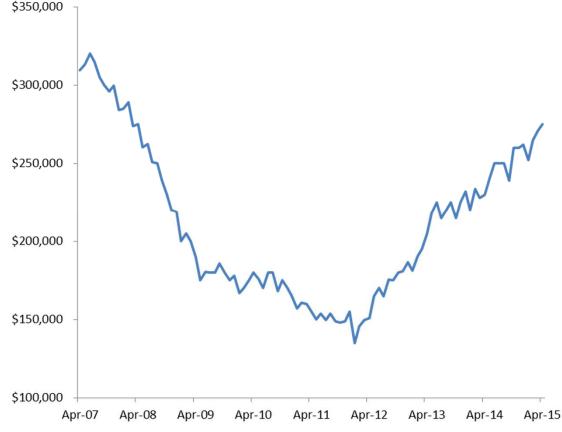
Source: Bureau of Labor Statistics; unemployment rates are not seasonally adjusted.

¹⁾ Large metropolitan area is defined as a 2010 Census population of one million or more



Reno median housing prices are at healthy levels

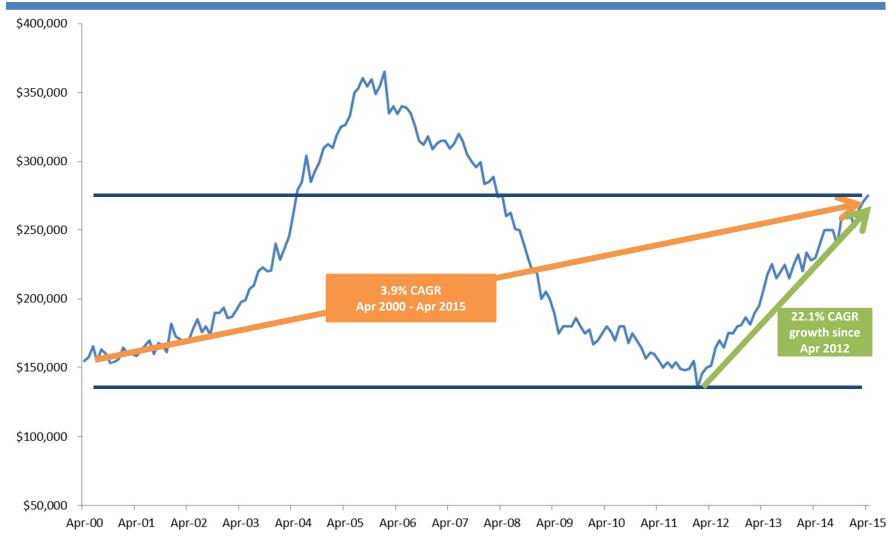
- Housing prices in 2007 ^{\$} were associated with the speculative bubble in real estate
- Prices now have recovered from the recession lows and have avoided the bubble era excesses
- Per WSJ article dated May 11th, 2015, home prices in Reno-Sparks have seen the 6th largest percentage increase from Q1 2014



Source: Reno-Sparks Association of Realtors



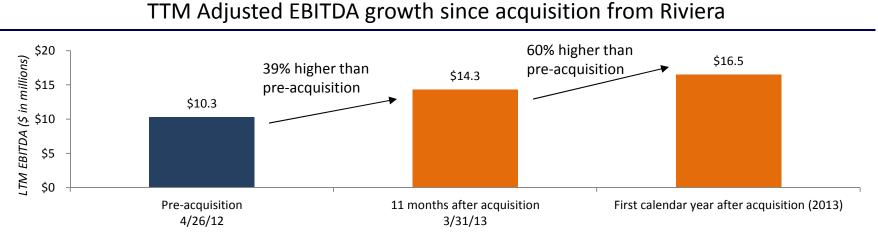
Reno home prices rebounding off of post-bubble lows



Source: Reno-Sparks Association of Realtors



MCRI dramatically increased Monarch Casino Black Hawk Adjusted EBITDA



Commentary

- Adjusted EBITDA growth at Monarch Casino Black Hawk was accomplished through revenue growth and cost containment
- Resulting impact has been both Adjusted EBITDA growth and higher Adjusted EBITDA margins
 - Adjusted EBITDA margin of 26.0% pre-acquisition¹
 - Adjusted EBITDA margin of 34.8% in 2013
- Flow-through of 127%² for full year 2013 as compared to the year just prior to acquisition
- Significant construction disruption began in Q1 2014

¹⁾ Pre-acquisition net revenue of \$39.6mm and EBITDA of \$10.3mm

²⁾ Flow-through calculated as (incremental net revenue / incremental Adj. EBITDA) for 2013 relative to pre-acquisition net revenue of \$39.6mm and EBITDA of \$10.3mm



What people are saying about Monarch Black Hawk's new buffet

- "We only gamble a few times a year and usually go to the place across the street. This buffet far outshines any I have been to recently. They have a variety of table games to play and even more slots. We had good luck so that always helps the experience!! The service was great from the valet to the buffet, from customer service to the floor and the dealers. I even commented that this place could cause me to gamble more often."
- "... Great variety of crab legs and had lobster that came with the buffet 1 per person. Price was very great at \$22.99 a person. Had a cold and warm seafood bar and other food also. Friendly wait staff. My experience was over all pretty awesome. ..Can't wait to go back and try this little gem we found in CO."
- *"The food was really good and I went back to playing some more.* The entire time I was treated basically like royalty and that treatment will have me coming back for more win or lose it was a great time!"
- "This is by far the best buffet in Black Hawk, Co. I live in Central City and work at another casino, and by far, the Monarch Casino has the best dinner buffet in town! They by far have the best mashed potatoes I have ever had. Their desserts are really good and they have a great selection. They also have really good customer service. They are constantly asking me if they can get me refills on my drink, and usually a manager is walking around and asking everyone how everything is. I always eat at their buffet and never have any complaints."

Source: Tripadvisor, Yelp